

- 1. IN RESPONSE TO YOUR REQUEST, THE FOLLOWING IS AN EXPLANATION OF OUR DERIVING 11/22 FOR DELIVERY OF THE FIRST UNIT.
- 2. OUR ORIGINAL PROPOSAL DELIVERY SCHEDULE WAS BASED ON TIME AFTER GO-AHEAD INCLUDING ACCOMPLISHMENT OF INTERFACE MILESTONES WHICH WERE OUTSIDE OUT CONTROL. THEREFORE, USING THE JANUARY 1, 1962 GO-AHEAD REQUESTED IN OUR PROPOSAL, THE FOLLOWING IS APPLICABLE:
  - A) INTERFACE FREEZE (ELECTRO-MECHANICAL) 15 MARCH.
  - B) NO SUBASSEMBLY QUALIFICATION PROGRAM REQUIRED.
- C) A SUBSYSTEM QUALIFICATION PROGRAM WAS SUBSEQUENTLY DEFINED AS SIX WEEKS AFTER 30 SEPTEMBER.
- D) A DELIVERY RATE OF ONE SUBSTSTEM EVERY SIX WEEKS STARTING 30 SEPTEMBER OR: NBR 1 30 SEPTEMBER; NBR 2 11 NOVEMBER; NBR 3 23 DECEMBER; NBR 4 3 FEBRUARY; NBR 5 17 APRIL.
- 3. ON 3 MAY 1962, CUR REVISED DELIVERY SCHEDULE INDICATED A
  22 DECEMBER 1962 DATE FOR THE FIRST TWO UNITS TO BE ASSEMBLED. WE

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WERE, HOWEVER, PROGRAMMING ON A RECOVERY SCHEDULE TO MEET 22 NOVEMBER SINCE WE RECEIVED GO-AHEAD ON 23 FEBRUARY 1962, THE 22 NOVEMBER DATE COMPARES WITH THE 30 SEPTEMBER DATE AS FOLLOWS:

- A) INTERFACE FREEZE (ELECTRO-MECHANICAL) ACCOMPLISHED 3 MAY.
- B) SUBASSEMBLY QUALIFICATION PROGRAM REQUIRED WHICH ESSENTIALLY MEANS A FULL UNIT'S WORTH OF SUBASSEMBLIES COMPLETE ON OR BEFORE 30 SEPTEMBER.
- C) A SUBSYSTEM QUALIFICATION PROGRAM REQUIRED WHICH MEANS ONE ADDITIONAL UNIT FILLY ASSEMBLED 22 NOVEMBER.
  - D) A DELIVERY RATE OF ONE SUBSYSTEM EVERY MONTH; OR:
    - 1. ONE SET OF SUBASSEMBLIES CIRCA 30 SEPTEMBER
    - 2. ONE SUBSYSTEM (BOSTON QUAL) 22 NOVEMBER
    - 3. ONE SUBSYSTEM (SHIP TO ASSOCIATE) 22 NOVEMBER
    - 4. ONE SUBSYSTEM (SHIP) 22 DECEMBER
    - 5. ONE SYBSYSTEM (SHIP) 22 JANUARY
- 6. ONE SUBSYSTEM (BUILD AND SHIP FROM SUBASSEMBLY QUAL) 22 FEBRUARY
- 7. ONE SUBSYSTEM (BUILD AND SHIP FROM BOSTON QUAL UNIT)

END OF MESSAGE

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